



EUROTRADE

BUSINESS SERVICES Ltd.

Newsletter Spain – May 2026

Compared to previous years, Spanish winegrowers are currently more relaxed; the risk of night frosts has passed, and the damp weather has allowed for normal vine development. The grapes are neither ripening prematurely nor late. Although all European operators are cautious in their harvest volume forecasts due to the disastrous summers of recent years (which significantly reduced expected volumes), all indicators currently point to a good harvest in 2026.

Prices have generally fallen, especially for white wine. Rosé wine remains difficult to obtain. Red wine prices, on the other hand, have remained stable. We have observed a resumption of negotiations and the conclusion of new contracts. Shipments under existing contracts are proceeding at a normal pace, despite an initial slowdown due to the US-Iran conflict and increased fuel costs. Although the usual business bustle of the start of the season is no longer present, the resumption of activities brings a sense of calm to the various parties involved. A large number of producers have only small quantities available for sale, meaning less than 10% of their production, and therefore they are in no hurry to sell in order to meet future demand until the next harvest is available. However, there are still few cooperatives that have played for time and waited to release their wines. These producers now have to sell their wines at lower prices than at the beginning of the campaign. Now is the right time to specify your requirements, as these producers are open to inquiries. This is especially true for white wines. Furthermore, it is very likely that we will only be able to offer small stocks of the previous harvest at the beginning of the next harvest, primarily due to the small quantity of the 2025 vintage. Therefore, it should be understood that there is no strong pressure in Spain to ask for a crisis distillation.

For the next crop 2026 in Spain ...

[METEO Ciudad Real -- Servicio meteorológico y climatológico online de Ciudad Real - Valores](#)

Up to 19/05/26

	Rain in Litres in Autumn September October November	Rain in litres in Winter December January February	Rain in Litres in Spring March April May	Rain in Litres in Summer June July August	Total Rain in Lts	Total production Mio/HLS Region La Mancha
Rainfalls						
2025/2026	94,40	118,20	137,20		349,80 *	¿... ?
2024/2025	178,80	50,00	231,60	22,00	482,40	crop 2025 = 19,00
2023/2024	167,8	138,00	134,40	28,20	468,40	crop 2024 = 23,00
2022/2023	54,1	138,2	60,4	58,8	311,5	crop 2023 = 17,00
2021/2022	142,2	107,4	20,2	24	293,8	crop 2022 = 20,00
2020/2021	124,2	124,8	94,2	40,8	384	crop 2021 = 21,00
2019/2020	137,4	72,6	161,8	6,8	378,6	crop 2020 = 22,00
2018/2019	128,6	26,2	78,4	6,4	239,6	crop 2019 = 19,00
2017/2018	61,6	113,8	264,8	16,6	456,8	crop 2018 = 29,08
2016/2017	165	102,8	108,4	31	407,2	crop 2017 = 19,45
2015/2016	87,8	56,8	174,2	2,2	321	crop 2016 = 24,42
2014/2015	159,4	64,8	77,6	35,2	337	crop 2015 = 22,94
2013/2014	139,6	237,4	54,8	14,4	446,2	crop 2014 = 25,12
2012/2013	299,4	129,6	256,2	11,8	697	crop 2013 = 33,03
2011/2012	89	26,6	121,4	10,8	247,8	crop 2012 = 19,00
2010/2011	147,6	243,2	130,6	2,4	523,8	crop 2011 = 18,90
2009/2010	42,8	391,8	98,2	49,1	581,9	crop 2010 = 21,60
2008/2009	129,4	67,3	71,8	32	300,5	crop 2009 = 20,00

**GUIDELINE PRICES CROP 2025 FOR SPANISH WINES /
PRICES EXW WINERY SUBJECT OF SALES WINE WITH ORIGIN SPAIN –
WITHOUT VARIETAL INDICATION ON THE DOCUMENTS**

TABLE WINE	BASE WINE FOR SPARKLING 10% F/C TA MIN 6	11% F/T Traditionally fermented	12% F/T Traditionally fermented	11% F/C Controlled fermentation	12% F/C Controlled fermentation	TREND
WHITE WINE	FROM 42,00 €/HL (€ 4,20 h°)	FROM 39,60 €/HL (€ 3,60 h°)	FROM 43,20 €/HL (€ 3,60 h°)	FROM 41,80 €/HL (€ 3,80 h°)	FROM 45,60 €/HL (€ 3,80 h°)	↘
ROSÉ WINE	-	FROM 41,80 €/HL (€ 3,80 h°)	FROM 46,80 €/HL (€ 3,90 h°)	FROM 44,00 €/HL (€ 4,00 h°)	FROM 48,00 €/HL (€ 4,00 h°)	↘

TABLE WINE	Red Wine 11% IC 5 MIN	Red Wine 12% IC 7 MIN	Red Wine 13% IC 8/9 MIN	TREND
RED WINE	FROM 44,00 €/HL (€ 4,00 h°)	FROM 50,40 €/HL (€ 4,20 h°)	FROM 57,20 €/HL (€ 4,40 h°)	↘

VARIETAL WINES 100%
WITH VARIETAL AND VINTAGE INDICATION ON THE DAe

White Wine Varietal 100% * crop 2025		€ Indicatif 12%	TREND
WHITE WINE AIREN	4,00 €/hgd	€ 48,00/HL	↘
WHITE WINE MACABEO	4,00 €/hgd	€ 48,00/HL	↘
WHITE WINE VERDEJO	4,70 €/hgd	€ 56,40/HL	↘
WHITE WINE MOSCATEL	4,70 €/hgd	€ 56,40/HL	↘
WHITE WINE SAUV. BLANC	5,50 €/hgd	€ 66,00/HL	↘
WHITE WINE CHARDONNAY	5,10 €/hgd	€ 61,20/HL	↘
Rosé Wine Varietal 100% * Crop 2025		€ Indicatif 12%	TREND
ROSE TEMPRANILLO	4,20 €/hgd	€ 50,40/HL	↘
ROSE GARNACHA	4,20 €/hgd	€ 50,40/HL	↘
ROSE BOBAL	4,80 €/hgd	€ 57,60/HL	(-)
Red Wine Varietal 100% * Crop 2025		€ Indicatif 12%	TREND
RED WINE TEMPRANILLO	4,50 €/hgd	€ 54,00/HL	↘
RED WINE SYRAH	4,50 €/hgd	€ 54,00/HL	↘
RED WINE CABERNET SAUV.	4,50 €/hgd	€ 54,00/HL	↘
RED WINE MERLOT	4,70 €/hgd	€ 56,40/HL	↘

Concentrate / rectified grape must concentrate 65 Brix – on the base of must prices **crop 2025**

INDICATIVE PRICE SUBJECT TO CONFIRMATION * PER TANK TRUCK / FLEXITANK EXW Spain.

100% VITISVINIFERA	PRICE KG	PRICE HL	PRICE % PA	TREND
Rectified grape must concentrate 65 BRIX * MCR	EUROS 1,70	EUROS 225,30	EUROS 4.31	=
White grape must concentrate 65 BRIX	EUROS 1,60	EUROS 212,00	EUROS 4,05	=

For further information or business inquiries, please do not hesitate to contact us.

May 2026